

The Top 50

gardencenter
SERVING LEADING INDEPENDENT GARDEN CENTER RETAILERS IN NORTH AMERICA

Independent Garden Centers

About the list

- GARDEN CENTER** magazine's Top 50 Independent Garden Centers list is based on 2012 revenues as reported by the garden centers.
- GARDEN CENTERS** that declined to provide their 2012 actual revenue were not included in this list. We chose not to estimate revenues in order to maintain a completely accurate list that includes only that information which was submitted by the retailers themselves.
- COMPANIES** in the *Garden Center* Top 50 Independent Garden Centers list earned combined revenues of \$640,692,816 in 2012.

- THERE ARE 26 STATES** represented in this year's list, with Maryland leading the way with 4 on the list. There were no qualifying Canadian garden centers that submitted information this year.
- EACH OF THE** Top 50 Independent Garden Centers will receive a personalized plaque honoring its achievement.
- GARDEN CENTER** sends out a big "thank you" to all of the independent garden centers who submitted their information, whether or not they were on this year's list. We look forward to continuing our work together in the coming year, and wish each and every one of you continued success in 2014!
- THIS LIST WAS COMPILED** by the *Garden Center* staff in the fall of 2013. Email editor Karen Varga at kvarga@gie.net with any questions or comments about this list. #

RANK	COMPANY	YEAR FOUNDED	RETAIL LOCATIONS	STATE	COMPANY WEBSITE	2012 SALES VOLUME
1	Meadows Farms Nurseries	1960	23	VA	www.meadowsfarms.com	\$50,000,000
2	Calloway's Nursery	1986	19	TX	www.calloways.com	\$45,551,000
3	Petitti Garden Center	1971	9	OH	www.petittigardencenter.com	\$45,000,000
4	Stauffers of Kissel Hill	1932	8	PA	www.skh.com	\$30,500,000
5	English Gardens	1954	6	MI	www.englishgardens.com	\$29,741,491
6	SummerWinds Nursery	1998	14	ID	www.summerwindsnursery.com	\$28,440,000
7	Chalet Nursery	1917	1	IL	www.chaletnursery.com	\$24,000,000
8	Suburban Lawn & Garden	1965	3	MO	www.suburbanlg.com	\$20,000,000
9	Mariani Gardens	2007	1	NY	www.marianigardens.com	\$19,000,000
10	Homestead Gardens	1973	2	MD	www.homesteadgardens.com	\$18,000,000
11	Martin Viette Nurseries	1929	1	NY	www.martinviette.com	\$17,500,000
12	Roger's Gardens	1963	1	CA	www.rogersgardens.com	\$16,600,000
13	Adams Fairacre Farms	1919	4	NY	www.adamsfarms.com	\$16,000,000
14	Al's Garden Centers and Greenhouses	1948	3	OR	www.als-gardencenter.com	\$15,548,879
15	Molbak's Garden + Home	1956	1	WA	www.molbaks.com	\$13,750,000
16	Milaeger's	1960	2	WI	www.milaegers.com	\$12,500,000
17	TLC Garden Centers	1980	2	OK	www.tlcgarden.com	\$12,000,000
18	Pasquesi Home & Gardens	1975	3	IL	www.pasquesi.com	\$11,500,000
19	Weston Nurseries	1923	2	MA	www.westonnurseries.com	\$11,100,000
20	Evergreen Nursery	1981	6	CA	www.evergreennursery.com	\$11,000,000
20	Valley View Farms	1962	1	MD	www.valleyviewfarms.com	\$11,000,000
22	Pesche's Flowers	1924	1	IL	www.pesches.com	\$9,900,000
23	Moana Nursery	1967	3	NV	www.moanannursery.com	\$9,600,000
24	Portland Nursery	1907 - wholesale/1982 - retail	2	OR	www.portlandnursery.com	\$9,500,000
25	Swansons Nursery	1924	1	WA	www.swansonnursery.com	\$8,670,000
26	Nicholson-Hardie	1899	2	TX	www.nicholson-hardie.com	\$7,910,000
27	Russell's Garden Center	1876	1	MA	www.russellsgardencenter.com	\$7,700,000
28	Southwood Landscape & Garden Center	1983	1	OK	www.southwoodnursery.com	\$7,600,000
29	Behnke Nurseries Company	1930	2	MD	www.behnkes.com	\$7,400,000
30	Patuxent Nursery	1996	1	MD	www.patuxentnursery.com	\$7,200,000
31	DeWayne's	1991	1	NC	www.dewaynes.com	\$6,800,000
32	Sargent's Gardens	1971	2	MN	www.sargentsgardens.com	\$6,500,000
33	Sam Bridge Nursery & Greenhouses	1930	1	CT	www.sambridge.com	\$6,400,000
34	Ray Wiegand's Nursery	1941	1	MI	www.wiegandsnursery.com	\$6,300,000
35	Gardener's Supply Co	1983	2	VT	www.gardeners.com	\$6,000,000
35	Lukas Nursery & Garden Shop	1973	1	FL	www.lukasnursery.com	\$6,000,000
35	Sawyer Home & Garden Center	1985	1	MI	www.sawyergardencenter.com	\$6,000,000
35	The Bruce Company	1952	1	WI	www.brucecompany.com	\$6,000,000
35	Young's Nurseries	1930	2	CT	www.youngsnurseries.com	\$6,000,000
40	Skillin's Greenhouses	1885	3	ME	www.skillins.com	\$5,900,000
41	Anderson's Home & Garden Showplace	1954	1	VA	www.andersonshgs.com	\$5,500,000
41	Bucks Country Gardens	1993	1	PA	www.buckscountrygardens.com	\$5,500,000
41	Stutzmans Greenhouse	1956	11	KS	www.stutzmans.com	\$5,500,000
44	Dundee Nursery and Landscaping	1956	2	MN	www.dundeenursery.com	\$5,000,000
45	Dennis' 7 Dees	1956	4	OR	www.dennis7dees.com	\$4,831,446
46	Logan's One Stop Garden Shop	1965	1	NC	www.logantrd.com	\$4,500,000
47	Hillermann Nursery & Florist	1951	1	MO	www.hillermann.com	\$4,200,000
48	Marshall Grain Company	1946	2	TX	www.marshallgrain.com	\$4 to \$5 million
49	B. B. Barns	1988	1	NC	www.bbarns.com	\$3,800,000
50	Wallace's Garden Center	1981	2	IA	www.wallacesgardencenter.com	\$3,750,000

“Having one supplier is wonderful for our customers and our sales but it wouldn't work with any other supplier than Botanical Interests. Their speed of delivery, amazing availability, and service have resulted in unprecedented sales for us.”

~ Bent Peterson

Armstrong
Garden Centers

“In our first year carrying Botanical Interests, the brand became a leader in sell-through and in margin. Botanical Interests makes it easy to refer customers to heirloom and organic seeds.”

~ Roger Bolger, Garden Buyer

Petitti Garden Centers

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“English Gardens has found a true partner in Botanical Interests. The frequent service our Botanical Interests rep provides to our stores has helped increase our seed sales dramatically. We look forward to even more growth in the future and a long-lasting relationship with Botanical Interests!”

~ Dean Darin

English Gardens

“Over the years we have developed a strong partnership with Botanical Interests. Under the careful leadership of Curtis Jones and his wife Judy, Botanical Interests has served Roger's Gardens and its customers quite well. Our shoppers and our staff enjoy the diverse selection and the attractive and informative packaging. Botanical Interests and Roger's Gardens are a perfect match.”

~ Ron Vanderhoff

Roger's Gardens

