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The Top

100

INDEPENDENT GARDEN CENTERS

2016

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TO THIS YEAR'S TOP 100 GARDEN CENTERS

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ABOUT THE LIST

→ **GARDEN CENTER** magazine's Top 100 Independent Garden Centers list is based on 2015 revenue as reported by garden centers in North America.*

→ **GARDEN CENTERS** that declined to provide their 2015 actual revenue were not included in this list. We chose not to estimate revenues in order to maintain a completely accurate list that includes only retailer-submitted information.

→ **COMPANIES IN THE** *Garden Center* Top 100 Independent Garden Centers list earned combined revenues of more than \$1.1 billion in 2015.

→ **THERE ARE 36 STATES** represented in this year's list, with Illinois leading the way with eight garden centers. There are three garden centers from three different provinces in Canada on this year's list.

→ **RUSSELL'S GARDEN CENTER** of Massachusetts, founded in 1876, is the oldest company on the list, and there are two other businesses that were started in the

1800s. There are 10 independent garden centers that are 100 years old or more, and there are eight that were founded in the 2000s. The youngest business on the list, Shelly's Garden Country, located in Colorado, was founded in 2013.

→ **THANK YOU TO ALL** of the independent garden center representatives who submitted information, whether or not you were included on the list. Listed garden centers will receive personalized plaques. We look forward to continuing to work with you in the coming year, and wish all readers success in 2017!

→ **THIS LIST WAS COMPILED BY** *Garden Center* staff in the summer of 2016. Email Editor Michelle Simakis at msimakis@gie.net with questions or comments about this list.

**Garden Centers that reported the same revenue received the same ranking on the list and appear alphabetically. While there are a total of 103 companies on the list, not all numbers are listed because of the ties.*

2016 Winners List in alphabetical order

- | | | |
|--|-------------------------------------|---|
| 67 Allisonville Garden & Home | 85 Jim Jenkins Lawn & Garden Center | 40 Russell's Garden Center |
| 16 Al's Garden Centers and Greenhouses | 99 Johnson Nursery & Garden Center | 54 Salisbury Greenhouse |
| 15 Alsip Home & Nursery | 81 Kennedy's Country Gardens | 46 Sam Bridge Nursery & Greenhouses |
| 86 Anderson's Seed & Garden | 88 LAMMSCAPES! | 48 Sawyer Home & Garden Center |
| 1 Armstrong Garden Centers & Pike Nurseries | 60 Laurel Oak Garden Center | 95 Seaside Garden Center |
| 63 Ashcombe Farm & Greenhouses | 47 Lukas Nursery & Garden Shop | 99 Shelly's Garden Country |
| 76 Atlantic Orchid and Garden | 13 Mariani Gardens | 48 Shelmerdine Garden Center |
| 57 B. B. Barns, The Garden Co. | 65 Marshall Grain Company | 6 Sheridan Nurseries |
| 73 Bountiful Acres | 73 Martin's Home & Garden | 19 Sloat Garden Center |
| 4 Calloway's Nursery | 5 Meadows Farms Nurseries | 82 Smith's Gardentown |
| 11 Chalet | 20 Mickman Brothers | 78 Snow's Garden Center |
| 33 Chuck Hafner's Garden Center & Farmers Market | 22 Milaeger's | 7 Stauffers of Kissel Hill |
| 38 Condursos Garden Center | 27 Moana Nursery | 2 Stein's Garden and Home |
| 70 Country Boys Garden Center | 21 Molbak's Garden + Home | 36 Sullivan Hardware & Garden |
| 52 Countryside Flower Shop & Nursery | 88 Moore & Moore Garden Center | 10 SummerWinds Nursery |
| 59 Countryside Nursery and Landscape | 68 Morrison's Home & Garden | 99 Sunnyside Nursery |
| 87 Crete Garden Center & Nursery | 34 Mulhall's | 32 Swansons Nursery |
| 94 Delhi Flower & Garden Center | 36 North Haven Gardens | 44 The Bruce Company |
| 71 Down To Earth | 98 Northern Pines Greenery | 66 The Garden Barn Nursery |
| 78 Downtown Home and Garden | 8 Oakland Nurseries | 41 The Good Earth Garden Center |
| 48 Dundee Nursery & Landscaping Co. | 69 Osuna Nursery | 23 TLC Garden Centers |
| 99 Edward's Garden Center | 90 Parker Gardens | 29 Valley View Farms |
| 9 English Gardens | 26 Pasquesi Home & Gardens | 54 Van Putte Gardens |
| 28 Esposito Garden Center | 43 Patuxent Nursery, LLC | 42 Van Wilgen's Garden Center |
| 90 Exquisite Environments | 99 Pender Pines Garden Center | 35 Wagner Greenhouses |
| 84 Fairview Greenhouses and Garden Center | 45 Perino's Home & Garden Center | 56 Wallace's Garden Center |
| 58 FarWest Landscape & Garden Center | 3 Pettiti Garden Centers | 38 Wannemaker's Home and Garden |
| 51 Flamingo Road Nursery | 24 Portland Nursery | 64 Wasco Nursery & Garden Center |
| 95 Flora Gardens | 83 Ravenna Gardens | 61 Wedel's Nursery, Florist & Garden Center |
| 90 Ganims Garden Center & Florist | 12 Ray Wiegand's Nursery | 31 Weston Nurseries |
| 30 Gethsemane Garden Center | 75 Red Barn Garden Center | 80 White Oak Gardens |
| 61 Hall's Garden Center & Florist | 18 Roger's Gardens | 76 Willow Ridge Garden Center & Landscaping |
| 53 Hillermann Nursery & Florist | 90 Rolling Green Nursery | 95 Wingard's Market |
| 14 Homestead Gardens | 25 Rosedale Nurseries | 71 Yard 'n Garden Land |
| | 17 Ruibal's Plants of Texas | |

The Top 100

INDEPENDENT GARDEN CENTERS

2016

RANK	COMPANY	LOCATION	YEAR FOUNDED	RETAIL LOCATIONS	COMPANY WEBSITE	SALES VOLUME
1	Armstrong Garden Centers & Pike Nurseries	California, Georgia and North Carolina	1889	49	ArmstrongGarden.com PikeNursery.com	\$166,805,000
2	Stein's Garden and Home	Wisconsin	1946	16	ShopSteins.com	\$61,000,000
3	Petitti Garden Centers	Ohio	1971	9	PetittiGardenCenter.com	\$53,000,000
4	Calloway's Nursery	Texas	1986	19	Calloways.com	\$49,960,000
5	Meadows Farms Nurseries	Virginia	1960	20	MeadowsFarms.com	\$48,210,864
6	Sheridan Nurseries	Ontario, Canada	1913	8	SheridanNurseries.com	\$41,000,000
7	Stauffers of Kissel Hill	Pennsylvania	1932	8	Skh.com	\$32,300,000
8	Oakland Nurseries	Ohio	1940	4	OaklandNursery.com	\$30,900,000
9	English Gardens	Michigan	1954	6	EnglishGardens.com	\$30,823,843
10	SummerWinds Nursery	Arizona, California, Missouri	1998	11	SummerWindsNursery.com	\$28,185,000
11	Chalet	Illinois	1917	1	ChaletNursery.com	\$27,400,000
12	Ray Wiegand's Nursery	Michigan	1941	1	WiegandsNursery.com	\$21,000,000
13	Mariani Gardens	New York	2005	1	MarianiGardens.com	\$20,200,000
14	Homestead Gardens	Maryland	1973	2	HomesteadGardens.com	\$20,000,000
15	Alsip Home & Nursery	Illinois and Indiana	1969	3	AlsipNursery.com	\$19,700,000
16	Al's Garden Centers and Greenhouses	Oregon	1948	3	Als-Gardencenter.com	\$17,447,000
17	Ruibal's Plants of Texas	Texas	1984	4	Ruibals.com	\$17,100,000
18	Roger's Gardens	California	1964	1	RogersGardens.com	\$16,700,000
19	Sloat Garden Center	California	1958	13	SloatGardens.com	\$16,300,000
20	Mickman Brothers	Minnesota	1975	1	Mickman.com	\$15,000,000
21	Molbak's Garden + Home	Washington	1956	1	Molbaks.com	\$14,700,000
22	Milaeger's	Wisconsin	1960	2	Milaegers.com	\$13,952,299
23	TLC Garden Centers	Oklahoma	1980	2	TLCGarden.com	\$12,914,000
24	Portland Nursery	Oregon	1907	2	PortlandNursery.com	\$12,600,000
25	Rosedale Nurseries	New York	1898	1	RosedaleNurseries.com	\$12,164,322
26	Pasquesi Home & Gardens	Illinois	1975	3	Pasquesi.com	\$11,500,000
27	Moana Nursery	Nevada	1967	3	MoanaNursery.com	\$11,271,000
28	Esposito Lawn & Garden Center	Florida	1969	1	EspositoGardenCenter.com	\$11,033,792
29	Valley View Farms	Maryland	1962	1	ValleyViewFarms.com	\$11,000,000
30	Gethsemane Garden Center	Illinois	1976	1	GethsemaneGardens.com	\$10,600,000
31	Weston Nurseries	Massachusetts	1923	2	WestonNurseries.com	\$10,500,000
32	Swansons Nursery	Washington	1924	1	SwansonsNursery.com	\$9,860,000
33	Chuck Hafner's Garden Center & Farmers Market	New York	1975	1	ChuckHafner.com	\$9,556,245
34	Mulhall's	Nebraska	1957	1	Mulhalls.com	\$9,500,000
35	Wagners Greenhouses & Garden Center	Minnesota	1901	3	WagnerGreenhouses.com	\$9,115,000
36	North Haven Gardens	Texas	1951	1	Nhg.com	\$9,000,000
36	Sullivan Hardware & Garden	Indiana	1954	3	SullivanHardware.com	\$9,000,000
38	Condursos Garden Center	New Jersey	1929	1	Condursos.com	\$8,200,000
38	Wannemaker's Home and Garden	Illinois	1967	1	Wannemakers.com	\$8,200,000
40	Russell's Garden Center	Massachusetts	1876	1	RussellsGardenCenter.com	\$8,100,000
41	The Good Earth Garden Center	Arkansas	1974	1	TheGoodEarthGarden.com	\$8,000,000
42	Van Wilgen's Garden Center	Connecticut	1920	4	VanWilgens.com	\$7,600,000
43	Patuxent Nursery	Maryland	1996	1	PatuxentNursery.com	\$7,500,000
44	The Bruce Company	Wisconsin	1952	1	BruceCompany.com	\$7,423,630
45	Perino's Home & Garden Center	Louisiana	1955	1	Perinos.com	\$7,200,000
46	Sam Bridge Nursery & Greenhouses	Connecticut	1930	1	SamBridge.com	\$6,900,000
47	Lukas Nursery & Garden Shop	Florida	1912	1	LukasNursery.com	\$6,200,000
48	Dundee Nursery & Landscaping Co.	Minnesota	1946	2	DundeeNursery.com	\$6,000,000
48	Sawyer Home & Garden Center	Michigan	1986	1	SawyerGardenCenter.com	\$6,000,000
48	Shelmerdine Garden Center	Manitoba, Canada	1937	1	Shelmerdine.com	\$6,000,000
51	Flamingo Road Nursery	Florida	1996	1	FlamingoRoadNursery.com	\$5,830,000
52	Countryside Flower Shop & Nursery	Illinois	1960	1	CountrysideFlowerShop.com	\$5,600,000
53	Hillermann Nursery & Florist	Missouri	1951	1	Hillermann.com	\$5,300,000
54	Salisbury Greenhouse	Alberta, Canada	1965	1	SalisburyGreenhouse.com	\$5,200,000
54	Van Putte Gardens	New York	1948	1	VanPutte.com	\$5,200,000
56	Wallace's Garden Center	Iowa	1981	2	WallacesGardenCenter.com	\$4,800,000
57	B. B. Barns, The Garden Co.	North Carolina	1988	1	BBBarns.com	\$4,600,000
58	FarWest Landscape & Garden Center	Idaho	1976	1	FarWestGardenCenter.net	\$4,360,000
59	Countryside Nursery and Landscape	Texas	2000	1	CountrysideAustin.com	\$4,300,000
60	Laurel Oak Garden Center	New Jersey	1986	2	LaurelOak.net	\$4,200,000
61	Hall's Garden Center & Florist	New Jersey	1978	1	HallsGarden.com	\$4,000,000
61	Wedel's Nursery, Florist & Garden Center	Michigan	1946	1	Wedels.com	\$4,000,000
63	Ashcombe Farm & Greenhouses	Pennsylvania	1961	2	Ashcombe.com	\$3,999,957
64	Wasco Nursery & Garden Center	Illinois	1925	1	WascoNursery.com	\$3,856,000
65	Marshall Grain Company	Texas	1946	1	MarshallGrain.com	\$3,700,000
66	The Garden Barn Nursery	Connecticut	1980	1	GardenBarn.com	\$3,558,509
67	Allisonville Garden & Home	Indiana	1976	1	AllisonvilleGarden.com	\$3,500,000
68	Morrison's Home & Garden	Massachusetts	1972	1	MorrisonHomeAndGarden.com	\$3,450,853
69	Osuna Nursery	New Mexico	1979	1	OsunaNursery.com	\$3,400,000
70	Country Boys Garden Center	South Carolina	1986	2	CountryBoysGardenCenter.com	\$3,150,000
71	Down To Earth	Wisconsin	1997	1	DwnToEarth.com	\$3,000,000
71	Yard 'n Garden Land	Washington	1965	1	YardnGardenLand.com	\$3,000,000
73	Bountiful Acres	Pennsylvania	1953	1	BountifulAcres.com	\$2,900,000
73	Martin's Home & Garden	Tennessee	1982	1	MartinsHomeAndGarden.com	\$2,900,000
75	Red Barn Garden Center	Texas	1978	1	RedBarnGardenCenter.net	\$2,799,533
76	Atlantic Orchid and Garden	North Carolina	2002	1	AtlanticAvenueGarden.com	\$2,700,000
76	Willow Ridge Garden Center & Landscaping	Tennessee	1984	1	WillowRidgeGardenCenter.com	\$2,700,000
78	Downtown Home and Garden	Michigan	1906	1	DowntownHomeAndGarden.com	\$2,500,000
78	Snow's Garden Center	Virginia	1912	1	SnowKnows.com	\$2,500,000
80	White Oak Gardens	Ohio	1979	1	WhiteOakGardens.com	\$2,204,000
81	Kennedy's Country Gardens	Massachusetts	1960	1	KennedysCountryGardens.com	\$2,100,000
82	Smith's Gardentown	Texas	1949	1	SmithsGardenTown.com	\$2,071,018
83	Ravenna Gardens	Washington	1998	1	RavennaGardens.com	\$2,032,000
84	Fairview Greenhouses and Garden Center	North Carolina	1974	1	FairviewGardenCenter.com	\$2,000,000
85	Jim Jenkins Lawn & Garden Center	Pennsylvania	1982	1	JenkinsLawnAndGarden.com	\$1,865,000
86	Anderson's Seed & Garden	Utah	1942	1	AndersonSeedAndGarden.com	\$1,730,000
87	Crete Garden Center & Nursery	Illinois	2008	1	CreteGarden.com	\$1,715,000
88	LAMMSCAPES!	Wisconsin	1960	1	Lammscape.com	\$1,700,000
88	Moore & Moore Garden Center	Tennessee	1980	1	MooreAndMoore.com	\$1,700,000
90	Exquisite Environments	Connecticut	2003	1	ExquisiteEnvironments.com	\$1,600,000
90	Ganim's Garden Center & Florist	Connecticut	1938	1	GanimsGardenCenter.com	\$1,600,000
90	Parker Gardens	New Jersey	1948	1	ParkerGardens.com	\$1,600,000
90	Rolling Green Nursery	New Hampshire	1976	1	RollingGreenNursery.com	\$1,600,000
94	Delhi Flower & Garden Center	Ohio	1960	1	DelhiGardenCenters.com	\$1,561,000
95	Flora Gardens	California	2010	1	FloraGardens.net	\$1,550,000
95	Seaside Garden Center	California	2008	1	SeasideGardenCenter.com	\$1,550,000
95	Wingard's Market	South Carolina	1968	1	WingardsMarket.com	\$1,550,000
98	Northern Pines Greenery	Wisconsin	2000	2	NorthernPinesGreenery.com	\$1,542,000
99	Edward's Garden Center	Pennsylvania	1978	1	EdwardsGardenCenter.com	\$1,500,000
99	Johnson Nursery & Garden Center	Tennessee	1969	1	Johnsongardencenter.com	\$1,500,000
99	Pender Pines Garden Center	North Carolina	1996	1	PenderPines.com	\$1,500,000
99	Shelly's Garden Country	Colorado	2013	1	ShellysGardenCountry.com	\$1,500,000
99	Sunnyside Nursery	Washington	1948	1	SunnySideNursery.net	\$1,500,000

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